Meeting the 21st Century Demands of Business Aviation

From New York to Florida, Sheltair helps more than 1,200 aviation businesses prosper at 22 airports in the eastern United States. The company’s airport real estate and property development experts manage 3.5 million square feet of aviation facilities, at least a third of which they designed and built.

And because Sheltair owns and runs 16 successful FBOs in Florida, Georgia and New York, it has a firsthand grasp of what’s required to make airport facilities profitable. Sheltair leverages this knowledge to the benefit of all types of aviation businesses, including airport operators and their economic development entities.

New aircraft such as the G650 and the Global—which are larger than their predecessors, with longer range and greater capacity—require larger hangars. General aviation has lagged in its ability to provide those facilities, but Sheltair is ready to meet the demand.
Giving You Access to
Premier Airport Properties in the Eastern USA

Whether you are a start-up or an established company, Sheltair can help your organization locate and create the right space on premier airport properties throughout the eastern United States.

Sheltair’s real estate team—which includes certified property managers and building maintenance experts—knows how to negotiate with municipalities, airport directors and commissioners to obtain construction rights, architectural approvals and permitting.

This means Sheltair can create your turnkey property, built to your precise specifications, years before the competition arrives. Sheltair holds property leases at 22 U.S. airports, with hundreds of thousands of square feet of hangar and office space under construction, ready to be finished to customer specifications.

Sheltair is engaged in a series of hangar construction projects to meet the current and anticipated needs of larger general aviation aircraft. At Republic Airport, New York State’s busiest general aviation airport, about 30 miles from Manhattan, land has been cleared for larger corporate hangars.

Additional projects are under way in Fort Lauderdale and Pompano Beach in South Florida; Lakeland, Ocala and Orlando in Central Florida; and Savannah, Georgia.

A Strategic Presence in the Eastern USA
The family-held Sheltair has 400 employees and a broad reach. For worldwide aviation companies that rely on New York as a critical market, the newly signed Aviation Jobs Act creates exciting opportunities that Sheltair can directly support. Hangar/office space opportunities exist at Republic (FRG), MacArthur (ISP), Gabreski (FOK) and other airports along the Eastern Seaboard. At FRG, the company is adding 210,000 square feet of hangar and office space and will be ready for large intercontinental business jets in 2017.

At Fort Lauderdale International Airport (FLL), runway expansion has opened tremendous possibilities for real estate development. Sheltair’s Phase 2 of its hangar development is well under way, with 150,000 square feet under construction, offering up to 30,000 square feet per tenant in hangars/offices.

At Fort Lauderdale Executive Airport (FXE), Sheltair has developed and filled a million square feet of hangar and office space with a variety of tenants, creating a virtual aviation-services shopping mall for flying customers. Working closely with Banyan Air Services, which has the airport’s biggest footprint, Sheltair is set to modernize a series of hangars for the 28-foot tail height needed for large-cabin aircraft. It has also acquired leases in preparation for building a 180,000-square-foot hangar complex that can accommodate modern aircraft.
3.5 million sq ft of aviation space
1,200 tenants at 22 U.S. airports
400 personnel at your service
50 years a family-owned business
18 locations available for pre-leasing
16 FBOs in New York, Florida and Georgia

"Airports are the front door to a community."

"We share a vision with our clients about what airports can do."

"Many existing aircraft hangars are obsolete. We are investing in new facilities to support a new generation of jets."

"We partner with other aviation companies to develop financing options."

Sheltair provides its tenants and their customers exemplary service.
“We have the busiest Customs GA facility in the U.S., and it needed to be upgraded with newer equipment, better flow and such. Working with Sheltair, we put together an excellent federal facility for clearance and pre-clearance. Sheltair has a first-class FBO, and in the 43 years I’ve been doing this I have seen no one better. Its facilities keep up with the times, and with the demands of the people who want to utilize them. It is a strong partnership.”

– Kent George, Airport Director
Fort Lauderdale International Airport, Fort Lauderdale, FL

“Customer service is what is great about Sheltair’s property-management division. They give you individual attention. It is more a partnership than a standard lessor/leasee situation. They understand our unique requirements. They don’t have unnecessary layers of bureaucracy to deal with, and we like that. If we need to do power upgrades, they already have a standard contractor set up, ready to do that.”

– Jason Reichard, Business Unit Director, Moog Integrated Defense Systems
Orlando Executive Airport, Orlando, FL

“We’ve been in business since 1979 on Long Island, and it was a big move for us to leave Islip for FOK in 2011. Sheltair was extremely helpful with the process. They custom built our facility and did a really nice job. The project was on time, the buildings were excellent, and we were happy with the outcome. And they have been a great FBO to work with, in terms of snow removal and service for our customers. It has been a prosperous relationship for both companies.”

– Eric Lang, President, Sunrise Jets
Francis S. Gabreski Airport, Westhampton Beach, NY

“[Sheltair Chairman/CEO] Jerry Holland took a tremendous risk on me more than 35 years ago, when I was a 24-year-old entrepreneur with an aviation maintenance facility at FXE, and I’ve been able to leverage that opportunity to make it into a win-win-win, for Banyan, the airport and Sheltair. We have a fantastic location—not many businesses have 80 acres of land to work with. We’ve taken over four FBO facilities over time, working with Sheltair on the properties side, to make Banyan into one large complex. We are now a huge tenant for Sheltair, leasing 300,000 square feet in the one-million-square-foot complex.”

– Don Campion, founder/CEO Banyan Air Service
Fort Lauderdale Executive Airport, Fort Lauderdale, FL

For more information about Sheltair’s real estate and airport development opportunities please contact Todd Anderson • tanderson@sheltairaviation.com • +1 407-325-0388
sheltairaviation.com

Partners in Progress
Sheltair partners with 22 airports and the customers they serve in the Eastern USA